

The Arc of Pennsylvania Budget Comparative

	Total thru April 2021	2020-2021 Approved Total Budget	Remaining Budget
Income			
4010 Chapter Support	273,596.90	322,872.00	49,275.10
Allowance for Doubtful Accounts		(48,431.00)	(48,431.00)
4020 Memberships	80.00	1,000.00	920.00
4025 A&P Conference		10,500.00	10,500.00
4046 Grant Revenue	846,451.77	1,440,000.00	593,548.23
4047 Fee for Service Revenue	224,775.05	123,079.00	(101,696.05)
4050 Training Revenue	123,690.00	84,000.00	(39,690.00)
4055 Recertification Income	900.00		(900.00)
4070 Contributions	16,982.12	20,000.00	3,017.88
4075 Investment Income	363.74	25,000.00	24,636.26
4079 Occupancy Revenue	2,025.00		(2,025.00)
4080 Miscellaneous Revenue	262.70	11,000.00	10,737.30
4081 Interest Earned	63.49		(63.49)
4085 Unrealized Gain/Loss	99,793.67		(99,793.67)
	\$		
Total Income	1,588,984.44	\$1,989,020.00	\$ 400,035.56
	\$		
Gross Profit	1,588,984.44	\$1,989,020.00	\$ 400,035.56
Expenses			
5000 Personnel Costs			
5010 Salary	659,442.45	736,274.00	76,831.55
5020 Personnel Benefits			
5021 Medical Coverage	41,873.78	89,064.00	47,190.22
5022 Retirement	25,126.12	56,468.00	31,341.88
5023 STD, LTD, Life Insurance Coverages	2,880.13	6,417.00	3,536.87
5024 Employer Payroll Tax	53,045.39	64,168.00	11,122.61
	\$		
Total 5020 Personnel Benefits	122,925.42	\$ 216,117.00	\$ 93,191.58
	\$		
Total 5000 Personnel Costs	782,367.87	\$ 952,391.00	\$ 170,023.13
5029 Operating Expenses			
5030 Staff Travel - Mileage & Tolls	5,920.90	51,734.00	45,813.10
5031 Staff Transportation		2,166.00	2,166.00
5032 Staff Travel - Meals	309.49	2,686.00	2,376.51
5033 - Staff Hotels		16,304.00	16,304.00
5037 Clearances - Staff & Consultants	200.40		(200.40)
6126 - A&P Day		20,000.00	20,000.00
6127 Seminars Expenses & Fees			0.00
6150 Consulting Fee	150,915.83	482,586.00	331,670.17

6151 Consultant Travel - Mileage & Tolls	3,436.35	37,018.00	33,581.65
6165 Training Participant Reimbursements	750.00		(750.00)
6170 Copying	1,866.82	13,407.00	11,540.18
6181 Auto Lease	1,428.50	4,596.00	3,167.50
6183 IT Support	54,404.11	70,050.00	15,645.89
6185 IT Supplies	15,530.20	23,501.00	7,970.80
6190 Insurance	11,708.39	23,644.00	11,935.61
6200 Outside Printing	9,602.52	15,848.00	6,245.48
6210 Telephone/Communications	7,873.51	9,541.00	1,667.49
6220 Lease-Office	39,858.01	45,935.00	6,076.99
6260 Dues and Subscriptions	9,946.37	10,510.00	563.63
6270 Investment and Bank Fees	4,064.74	5,000.00	935.26
6271 Finance Charges	64.00	1,000.00	936.00
6280 Audit and Accounting	15,999.99	32,480.00	16,480.01
6300 Postage	8,449.31	18,838.00	10,388.69
6310 Supplies	11,873.50	15,568.00	3,694.50
6315 Outside Services	13,888.43	11,831.00	(2,057.43)
6350 Training Related-Other	5,438.49	15,458.00	10,019.51
6355 Grant Participant Training Expense	6,040.00		(6,040.00)
6360 Conference Fees	640.00	3,782.00	3,142.00
6392 Bad Debt Expense	(3,928.80)	12,153.00	16,081.80
6560 Payroll Expenses	2,196.87	5,119.00	2,922.13
6900 Miscellaneous Expense	(316.96)		316.96
7300 National Affiliation Fee	13,120.00	16,700.00	3,580.00
7305 Online Action Center - Arc of US		1,720.00	1,720.00
6355 Grant Participant Training Expense			0.00
7100 Charitable Contributions	500.00		(500.00)
	\$		
Total 5029 Operating Expenses	<u>391,780.97</u>	<u>\$ 969,175.00</u>	<u>\$ 577,394.03</u>
	\$		
Total Expenses	<u>1,174,148.84</u>	<u>\$1,921,566.00</u>	<u>\$ 747,417.16</u>
	\$		
Net Operating Income	<u>414,835.60</u>	<u>\$ 67,454.00</u>	<u>\$ 347,381.60</u>
	\$		
Net Income	414,835.60	\$ 67,454.00	\$ 347,381.60